

Desert Haven Enterprises, Inc. 2017-2018 Annual Report

OUR HISTORY

Desert Haven Enterprises began in 1954 when Jack and Luella Henstra placed an ad in the local newspaper seeking a playmate for their son, Jimmy, diagnosed with intellectual disability. July 15, 1954 preschool classes were begun and, within a few years, vocational training and job placement.

OUR PHILOSOPHY

Work plays an integral role in people's lives. Work enhances a person's sense of self-worth, self-confidence, and self-respect. Through work, people become productive, contributing members of their community.

OUR OBJECTIVE

Today, Desert Haven Enterprises, Inc. continues to make the hopes and dreams of those early pioneers a reality by preparing individuals with disabilities to achieve their aspirations for personal and professional independence and success.



**DEVELOPING, ENHANCING, AND PROMOTING THE CAPABILITIES OF
PERSONS WITH DEVELOPMENTAL DISABILITIES SINCE 1954**



Annual Progress Report

Agency Accomplishments for the Fiscal Year

Notable Achievements for 2017 - 2018

COMMUNITY-BASED EMPLOYMENT PLACEMENTS 2017 - 2018

BYD Coach and Bus
(2) Janitors

Smart & Final
West Palmdale
(2) Service Clerks

The Whole Wheatery
(1) Floor Maintenance
(1) Dishwasher


Target
Lancaster
Seasonal Cashier

Walmart Supercenter
West Palmdale
General Merchandise Dry Stocker

- Developed a total of 19 new off-site habilitation crews and 68 new grounds maintenance crews throughout the community within existing business partnerships and through the establishment of new partnerships with other prominent, local businesses, as well as private residences on the grounds maintenance side;
- Developed fully-integrated, individual, community-based employment positions for eight additional consumers within five local businesses;
- Held the seventh annual "Viva La Fiesta" Baja Bash Fundraiser at Hacienda Reyes and raised more than \$100,000 to support agency operations;
- Secured a \$10,000 grant through the QH Knights of Columbus' Columbian Foundation to purchase new computers for the Project Independence computer lab;
- Successfully transitioned all off-site hab crews associated with the Work Readiness Program to fully community-based, integrated crews in compliance with the Centers for Medicare and Medicaid Services (CMS) Final Rule and formulated a plan for transition of all on-site crews in the first quarter of the next fiscal year;
- Implemented a successful staffing plan to cover the responsibilities previously handled by the Director of Contract Services and the Director of Fleet and Facilities, following their departure from DHE, and developed a succession plan for all key staff within the organization;
- Completed and uploaded to the agency website a documentary on DHE, produced by the City of Lancaster, and
- Secured a three-year accreditation through the Commission on Accreditation of Rehabilitation Facilities (CARF), receiving just two minor recommendations.



VITAL STATS: Demographics for Persons Served

Gender		Ethnicity		Age		Disability	
Male	63.0%	African-American	35.7%	13-18	0.0%	Borderline Intellectual Disability	12.6%
Female	37.0%	Caucasian	35.2%	19-24	17.1%	Mild Intellectual Disability	63.7%
		Hispanic/Latino	27.1%	25-30	32.3%	Moderate Intellectual Disability	12.4%
		Asian	1.9%	31-36	18.6%	Severe Intellectual Disability	0.8%
		Other	0.2%	37-42	8.3%	Autism	8.5%
				43-48	7.1%	Cerebral Palsy	0.8%
				49-54	6.6%	Seizure Disorder	0.8%
				55-64	7.1%	Behavior Disorder	0.2%
				65-70	1.9%	Other	0.2%
				70+	0.8%		
Total Served: 532							

Financial Information

Statement of Financial Position and Auditor's Report



Desert Haven Enterprises Board of Directors 2017 - 2018

Officers

Dennis Davenport
President

Laurie Formentera
Vice-President

Rosemary Mann
Treasurer

Directors-at-Large

Jeff Clark

Tom Fuller

Steve Paulson

Sandy Price

Shannon Santamaria

Harry Taylor

Executive Director

Jenni Moran

DESERT HAVEN ENTERPRISES, INC. STATEMENT OF FINANCIAL POSITION June 30, 2018

ASSETS

CURRENT ASSETS

Cash and Cash Equivalents
Receivables:
 Grants and Contracts
Prepaid Expenses

OPERATING FUND

\$ 1,212,267
906,339
104,849

Total Current Assets

2,223,455

PROPERTY AND EQUIPMENT

Net of Accumulated Depreciation

1,492,865

OTHER NON-CURRENT ASSETS

Cash - Restricted

34,492

Total Assets

\$ 3,750,812

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts Payable
Line of Credit Payable
Accrued Wages and Payroll Taxes Payable
Compensated Absences
Current Portion of Notes Payable

\$ 95,301
80,724
220,765
206,110
128,070

Total Current Liabilities

730,970

LONG-TERM DEBT

Notes Payable

472,547

Total Liabilities

1,203,517

NET ASSETS

Unrestricted
Temporarily Restricted

2,512,803
34,492

Total Net Assets

2,547,295

Total Liabilities and Net Assets

\$ 3,750,812

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Desert Haven Enterprises, Inc. as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

BURKEY, COX, EVANS & BRADFORD
Accountancy Corporation

Palmdale, California
October 19, 2018

Ability



Independence



Success

Consumer Achievements Within Each Program/Service Area



Businesses/Customers Served: 61

Agua Dulce Airport
Grounds Maintenance Service

Antelope Valley Boys and Girls Clubs
Janitorial Service/Grounds Cleanup Service

Antelope Valley Christian Church
Janitorial Service

Antelope Valley College
Janitorial Service - Palmdale and Fox Field Sites

Antelope Valley Partners for Health
Janitorial Service/Grounds Maintenance Service

Bang Printing
Grounds Maintenance Service

BeX Bar & Grill
Janitorial Service/Food Prep Service

Casablanca Apartments
Janitorial Service

BLVD Association
BLVD Cleanup/Maintenance Service

Catalyst Foundation
Janitorial Service

Children's Center
Janitorial Service/Grounds Service

City of Lancaster - Multiple Sites and Parks
Janitorial Service/Grounds Service/Cleanout/Pressure Wash Svc

City of Rosamond District Water Agency and Williford
Grounds Maintenance Service

Crissair, Incorporated
Janitorial/Grounds Maintenance Service

Don Sal's Mexican Restaurant
Janitorial Service

Domestic Violence Council/Valley Oasis
Janitorial/Grounds Maintenance Service

Edwards Air Force Base
Grounds Maintenance/Irrigation/Pest Control Service

Fraber Properties (Courtyard)
Janitorial Service/Window Wash Service

Halley-Olsen-Murphy Mortuary
Janitorial Service

Ironwood Properties
Janitorial Service/Cleanup/Grounds Service

Kinetic Brewery
Janitorial Service

Lamar Advertising
Grounds Maintenance Service

Lockheed Martin Aeronautics Company
Multi-purpose/Janitorial Services

Michaels Distribution Center
Various Temp Crews/Grounds Maintenance Service

NASA
Weed Abatement Service

Our Savior's Lutheran Church
Janitorial Service

St. Stephens Lutheran Church
Janitorial Service

Private Residences (32)
Grounds Maintenance Service

Rite Aid Distribution Center
Tote Wash Service; Trim/Mod Service/Security Tagging Service/
Audit Service/ Grounds Maintenance Service

West Point Physical Therapy
Janitorial Service/Grounds Maintenance Service

PROJECT INDEPENDENCE	WORK READINESS	SUPPORTED EMPLOYMENT
<ul style="list-style-type: none"> 41% achieved Individual Service Plan goals 35% demonstrated skill acquisition and retention Zero (0) transitioned into the Work Readiness Program 145 outing opportunities provided 	<ul style="list-style-type: none"> 66% trained on jobs new to them 51% achieved Individual Habilitation Plan goals 4 transitioned to community-based off-site crews 8 gained community-based employment status 	<ul style="list-style-type: none"> 8 hired into community-based employment 3 transitioned into follow-along coaching service 4 transitioned into competitive employment status Averaged \$11.75 per hour wages earned
Total Served: 120	Total Served: 393	Total Served: 34

Looking Ahead to 2017-18 Organizational Strategic Plan

- Explore opportunities for expansion of the Work Readiness Program beyond the Antelope Valley and into the Santa Clarita area;
- Continue to expand volunteerism and paid work opportunities within the Work Readiness Program broadening vocational categories beyond the more typical janitorial, grounds maintenance, and food service- type opportunities;
- Introduce a volunteerism component within the Project Independence Program;
- Explore program options for adults with more severe intellectual and physical deficits;
- Continue to enhance and expand commercial landscape crew opportunities;
- Complete program design and vendorization of a Paid Internship Program component aligned to the Work Readiness Program;
- Complete program design and vendorization of Competitive Integrated Employment Incentives Payment Program;
- Develop no less than ten community-based individual placement employment positions;
- Ensure compliance of all programs by 2022 with the HCBS Final Rule regarding community integration;
- Fill Communications Specialist position as budget permits;
- Continue to push for rate increases and long-term rate reform through the CA State Legislature and monitor changes on Fed level.



DESERT HAVEN ENTERPRISES INCORPORATED
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