

Desert Haven Enterprises, Inc. 2023-2024 Annual Report

OUR HISTORY

Desert Haven Enterprises began in 1954 when Jack and Luella Henstra placed an ad in the local newspaper seeking a playmate for their son, Jimmy, diagnosed with intellectual disability. July 15, 1954 preschool classes were begun and, within a few years, vocational training and job placement.


OUR PHILOSOPHY

Work plays an integral role in people's lives. Work enhances a person's sense of self-worth, self-confidence, and self-respect. Through work, people become productive, contributing members of their community.

OUR OBJECTIVE

Desert Haven Enterprises' primary objective is to empower and equip persons with disabilities to become independent, self-sufficient, fully-integrated participants within their community in keeping with their hopes, dreams, aspirations, and choices.

DH
ENTERPRISES



As Desert Haven Enterprises soon marks its 70th year, at the start of the 24-25 fiscal year, we remember and appreciate the Henstra Family, who began this labor of love for their son Jimmy...who was, is, and forever shall be the reason for all that we do on behalf of those whom we are so privileged to serve.

Established July 15, 1954

*DEVELOPING, ENHANCING, AND PROMOTING THE CAPABILITIES OF
PERSONS WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES SINCE 1954*



Annual Progress Report

Agency Accomplishments for the Fiscal Year

COMMUNITY-BASED EMPLOYMENT PLACEMENTS 2023 - 2024

The Whole Wheatery
Lancaster
Dishwasher/Food Prep

Superior Grocers
Lancaster
Utility Clerk

Tandem/Benchmark Human Svcs
Edwards Air Force Base
Courier/Mail Clerk

COMMUNITY-BASED PAID INTERNSHIPS 2023 - 2024

C-CAT Computer
Palmdale
Technician Apprentice

Department of Rehabilitation
Lancaster
Support Services Assistant

Meechy's Cheesecakes
Palmdale
Kitchen Assistant

Smart & Final
Lancaster
Service Clerk

The Tint Shop/Krispy Klean
Palmdale
Detailing/Tinting Trainee

Uptown Cheap skate
Lancaster
Retail Associate

Walgreens
East Lancaster
(3) Retail Stockers

- Developed a total of 16 new, off-site multi-purpose habilitation crew contracts and 17 new grounds maintenance crew contracts through business partnerships in the Antelope Valley and the Santa Clarita Valley;
- Developed fully-integrated, individual, community-based employment positions, through the Supported Employment Program, for three additional consumers within three local Antelope Valley businesses;
- Developed ten additional paid internships through the Paid Internship Program (PIP), at 7 different business locations throughout the Antelope Valley;
- Received a \$40,000 grant/donation from Charter/Spectrum as one of 100 community centers across the U.S. selected in 2022 to receive technology and furniture upgrades for DHE's supported employment classroom; an annual stipend to cover internet costs; a free upgrade for the internet to 1gb; and a multi-year donation through 2025;
- Completed the vendorization process through NLACRC for the Competitive Integrated Employment (CIE) incentive payment program in order to begin billing for consumer placement milestones;
- Achieved compliance status through North Los Angeles County Regional Center with regard to the HCBS Final Rule for consumer choice and community integration; and
- Successfully completed a back to back spotless CARF accreditation survey, receiving no recommendations and yet another three-year accreditation outcome.

VITAL STATS: Demographics for Persons Served

Gender		Ethnicity		Age		Disability	
Male	66.3%	African-American	34.4%	13-18	0.7%	Borderline Intellectual Disability	7.5%
Female	33.7%	Hispanic/Latino	33.2%	19-24	19.0%	Mild Intellectual Disability	60.1%
		Caucasian	28.3%	25-30	23.4%	Moderate Intellectual Disability	9.4%
		Asian	2.1%	31-36	26.2%	Severe Intellectual Disability	0.5%
		Other	2.1%	37-42	12.0%	Autism	19.3%
				43-48	6.5%	Cerebral Palsy	1.5%
				49-54	4.8%	Seizure Disorder	0.5%
				55-64	5.8%	Other	1.0%
				65-70	1.2%		
Total Served: 584				70+	0.3%		

Financial Information

Statement of Financial Position and Auditor's Report



DESERT HAVEN ENTERPRISES, INC. STATEMENT OF FINANCIAL POSITION June 30, 2024



ASSETS

	OPERATING FUND
CURRENT ASSETS	
Cash and Cash Equivalents	\$ 4,051,401
Receivables:	
Grants and Contracts	1,595,876
ERC Receivable	590,971
Prepaid Expenses	110,023
Total Current Assets	<u>6,348,271</u>
Property and Equipment - Net of Accumulated Depreciation	1,483,148
Operating Right-of-Use Assets	72,341
Finance Right-of-Use Assets	82,481
Total Assets	<u>\$ 7,986,241</u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
Accounts Payable	\$ 178,245
Accrued Wages and Payroll Taxes Payable	353,684
Compensated Absences	210,308
Accrued Legal	1,763,857
Operating Lease Liabilities, Current Portion	41,518
Finance Lease Liabilities, Current Portion	20,847
Notes Payable, Current Portion	92,787
Total Current Liabilities	<u>2,661,246</u>
Operating Lease Liabilities - Net of Current Portion	30,823
Finance Lease Liabilities - Net of Current Portion	63,354
Notes Payable - Net of Current Portion	213,732
Total Liabilities	<u>2,969,155</u>
NET ASSETS	
Without Donor Restrictions	4,982,509
With Donor Restrictions	34,577
Total Net Assets	<u>5,017,086</u>
Total Liabilities and Net Assets	<u>\$ 7,986,241</u>

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Desert Haven Enterprises, Inc. as of June 30, 2024, and the changes in its net assets, functional expenses, and its cash flows, for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

FARBER HASS HURLEY LLP
Certified Public Accountants

Chatsworth, California
January 31, 2025

Desert Haven
Enterprises

Board of Directors
2023- 2024

Officers

Jeff Clark
President

Rosemary Mann
Vice-President

Dennis Davenport
Treasurer

Directors-at-Large

Emily Blumenshein
Tom Fuller
Steve Paulson
Amanda Petryshyn
Shannon Santamaria
Harry Taylor

Executive Director

Jenni Moran

Ability



Independence



Success

Businesses/Customers Served

Aqua Dulce Airport
 Grounds Maintenance Service
AMS Fulfillment Center (Valenola)
 Production/Assembly/Pick and Pack Services
Antelope Valley Boys & Girls Clubs
 Janitorial/Grounds Maintenance Service
Antelope Valley Christian Center
 Janitorial Service
Antelope Valley College
 Janitorial/Grounds Maintenance - Palmdale and Fox Field Sites
 BLVD Association
 BLVD Cleanup/Maintenance Service
Burns & McDonnell
 Janitorial/Custodial Service
Catalyst Foundation
 Janitorial Service
Children's Center
 Janitorial Service
City of Lancaster - Multiple Sites and Parks
 Janitorial Services/Cleanup/Pressure Wash
Congressman Mike Garcia's Office
 Janitorial/Custodial Service
Crawford Funeral Home (Northridge)
 Janitorial Service
Crisesair, Incorporated
 Janitorial/Grounds Maintenance Service
Edwards Air Force Base
 Grounds Maintenance/Irrigation/Pest Control Service
FPI Management - Bana at Tujunga/Village Pointe
 Janitorial Service/Grounds Maintenance Service
Friends of the Children
 Janitorial/Custodial Service
Halley-Olsen-Murphy Mortuary
 Janitorial Service
Lamar Advertising
 Janitorial Service/Grounds Maintenance Service
Lockheed Martin Company (Palmdale/Wisconsin/Rye Canyon/WRL)
 Multi-purpose/Janitorial Services
Lost Angels Children's Project
 Janitorial/Custodial Service
Love This Horse Rescue
 Ranch Hand Service
Lutheran Church of the Master
 Grounds Maintenance Service
Michaels Distribution Center
 Various Temp Crews/Grounds Maintenance Service
Neotech Products (Valenola)
 Neonatal Products Production Service
Park Somerset of Lancaster
 Grounds Maintenance Service
RD Properties (Courtyard and Santa Clarita Plaza)
 Janitorial Service/Window Wash Service
Rite Aid Distribution Center
 Tote Wash Service; Trim/Mod Service;
 Grounds Maintenance Service
Solar Properties - Multiple Apartment Complexes (RV and 90V)
 Janitorial Service/Cleanup/Grounds Service/Gardening
Somerset Place - Homeowner's Association
 Grounds Maintenance Service
Senator Scott Wilk's Office
 Janitorial/Custodial Service
USA Properties Fund - Avenida Crossing/Terraolna Apts
 Grounds Maintenance Service
Valley Bible Church
 Grounds Maintenance Service
Valley Oasis
 Janitorial/Grounds Maintenance Service
VFW Post 3000
 Janitorial/Custodial Service
Wolf Connection
 Janitorial/Custodial Service

Consumer Achievements Within Each Program/Service Area

PROJECT INDEPENDENCE	WORK READINESS	SUPPORTED EMPLOYMENT
<ul style="list-style-type: none"> 18% achieved Individual Service Plan goals 28% demonstrated skill acquisition and retention Two (2) transitioned into the Work Readiness Program 275 community integration outing opportunities 	<ul style="list-style-type: none"> 17% trained on jobs new to them 19% achieved Individual Habilitation Plan goals 8 began internships through the Paid Internship Program 3 gained community-based employment status through SEP 	<ul style="list-style-type: none"> 3 placed into community-based employment positions 3 transitioned into follow-along coaching service 1 transitioned into competitive employment status Averaged \$16.28 per hour wages earned
Total Served: 104	Total Served: 464	Total Served: 57

Looking Ahead to 2024-25 Organizational Strategic Plan

- Expand paid work and volunteer opportunities in the Antelope and Santa Clarita Valleys, broadening job categories, in keeping with consumer interests and needs;
- Achieve a minimum of 10 new paid internships, ensuring participation and inclusion of consumers from the SCV-based Work Readiness Program and the Project Independence Program;
- Re-establish volunteer opportunities for consumers in the Project Independence Program;
- Expand commercial grounds maintenance contracting opportunities through the secured C-27 Landscape Contractor's License;
- Develop a minimum of ten community-based individual placement positions through the Supported

- Employment Program;
- Submit program design to NLACRC for expansion of supported employment services into the Santa Clarita Valley;
 - Ensure minimum of 15 paid hours per week for consumers on community-based employment skills training crews;
 - Implement plan for \$1.00 per hour increase in direct service personnel wages to assist in employee recruitment and retention efforts;
 - Determine and implement plan to prevent/mitigate devastating fiscal loss associated with DDS's plan to eliminate/modify the 055 service code, upon sunset of the "hold harmless" clause, and severely cut the Work Readiness rate under the Burns & Associates rate study.



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