

# Desert Haven Enterprises, Inc.

## 2022-2023 Annual Report

### OUR HISTORY

Desert Haven Enterprises began in 1954 when Jack and Luella Henstra placed an ad in the local newspaper seeking a playmate for their son, Jimmy, diagnosed with intellectual disability. July 15, 1954 preschool classes were begun and, within a few years, vocational training and job placement.

### OUR PHILOSOPHY

Work plays an integral role in people's lives. Work enhances a person's sense of self-worth, self-confidence, and self-respect. Through work, people become productive, contributing members of their community.

### OUR OBJECTIVE

Today, Desert Haven Enterprises, Inc. continues to make the hopes and dreams of those early pioneers a reality by preparing individuals with disabilities to achieve their aspirations for personal and professional independence and success.



*DEVELOPING, ENHANCING, AND PROMOTING THE CAPABILITIES OF  
PERSONS WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES SINCE 1954*

# Annual Progress Report

## Agency Accomplishments for the Fiscal Year



### Notable Achievements for 2022 - 2023

#### COMMUNITY-BASED EMPLOYMENT PLACEMENTS 2022 - 2023

- Michaels Distribution Center**  
Lancaster  
(2) Material Handlers
- Palmdale Regional Medical Ctr**  
Palmdale  
Environmental Services - Housekeeper
- City of Lancaster**  
Lancaster  
Maintenance Assistant



#### COMMUNITY-BASED PAID INTERNSHIPS 2022 - 2023

- Department of Rehabilitation**  
Lancaster  
Office Technician
- High Country Feed & Pets**  
Lancaster  
Retail Associate
- The Whole Wheateary**  
Lancaster  
Stockler

- Developed a total of 10 new, off-site multi-purpose habilitation crew contracts and 20 new grounds maintenance crew contracts through business partnerships in the Antelope Valley and the Santa Clarita Valley;
- Developed fully-integrated, individual, community-based employment positions, through the Supported Employment Program, for four additional consumers within three local Antelope Valley businesses;
- Developed four additional volunteer sites where consumers may donate their time to help others in need while building their resume and work skills: City of Lancaster Community Center; Windswept Ranch (Rosamond); Salvation Army (Newhall); and Animal Assisted Therapy Sanctuary (Canyon Country);
- Upgraded all 3G phones to 5G to ensure availability of consistent and reliable communication for direct service personnel working with consumers in the field;
- Received the William J. "Pete" Knight Memorial Achievement in Reducing Emissions (AIRE) Award from the Antelope Valley Air Quality Management District for transitioning all gas-powered, commercial grounds equipment to green products, thereby cutting emissions by nearly 400 tons annually;
- Selected by Charter/Spectrum as one of 100 community centers across the U.S. to receive \$20,000 in technology and furniture upgrades for DHE's supported employment classroom; an annual stipend to cover internet costs; a free upgrade for the internet to 1gb; and a donation of \$50,000 per year starting in 2022 through 2025; and
- Completed the vendorization process through NLACRC for the Paid Internship Program (PIP) and launched three internships prior to year end.

## VITAL STATS: Demographics for Persons Served

Gender		Ethnicity		Age		Disability	
Male	66.7%	African-American	34.7%	13-18	0.5%	Borderline Intellectual Disability	8.2%
Female	33.3%	Hispanic/Latino	32.5%	19-24	14.8%	Mild Intellectual Disability	62.2%
		Caucasian	29.8%	25-30	23.6%	Moderate Intellectual Disability	9.9%
		Asian	1.3%	31-36	28.2%	Severe Intellectual Disability	0.5%
		Other	1.6%	37-42	13.0%	Autism	16.3%
				43-48	6.2%	Cerebral Palsy	1.5%
				49-54	5.7%	Seizure Disorder	0.5%
				55-64	5.9%	Other	0.9%
<b>Total Served: 547</b>				65-70	1.5%		
				70+	0.7%		



# Financial Information

## Statement of Financial Position and Auditor's Report



### DESERT HAVEN ENTERPRISES, INC. STATEMENT OF FINANCIAL POSITION June 30, 2023



#### ASSETS

	OPERATING FUND
<b>CURRENT ASSETS</b>	
Cash and Cash Equivalents	\$ 3,949,401
Receivables:	
Grants and Contracts	1,440,807
ERC Receivable	1,437,633
Prepaid Expenses	105,140
Total Current Assets	6,932,981
Property and Equipment - Net of Accumulated Depreciation	1,459,130
Operating Right-of-Use Assets	100,551
Total Assets	\$ 8,492,662

#### LIABILITIES AND NET ASSETS

<b>CURRENT LIABILITIES</b>	
Accounts Payable	\$ 269,576
Accrued Wages and Payroll Taxes Payable	326,055
Compensated Absences	260,957
Operating Lease Liabilities, Current Portion	31,793
Notes Payable, Current Portion	174,894
Total Current Liabilities	1,063,275
Operating Lease Liabilities - Net of Current Portion	85,307
Notes Payable - Net of Current Portion	307,691
Total Liabilities	1,456,273
<b>NET ASSETS</b>	
Unrestricted	7,001,812
With Donor Restrictions	34,577
Total Net Assets	7,036,389
Total Liabilities and Net Assets	\$ 8,492,662

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Desert Haven Enterprises, Inc. as of June 30, 2023, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

FARBER HASS HURLEY LLP  
Certified Public Accountants

Chatsworth, California  
December 19, 2023

Desert Haven  
Enterprises

Board of Directors  
2022 - 2023

#### Officers

Jeff Clark  
*President*

Rosemary Mann  
*Vice-President*

Dennis Davenport  
*Treasurer*

#### Directors-at-Large

Emily Blumenshein  
Tom Fuller

Steve Paulson  
Amanda Petryshyn

Shannon Santamaria  
Harry Taylor

#### Executive Director

Jenni Moran

Ability

• Independence

• Success

## Businesses/Customers Served

Agua Dulce Airport  
 Grounds Maintenance Service  
**AMS Fulfillment Center (Valencia)**  
 Production/Assembly/Pick and Pack Services  
**Antelope Valley Boys & Girls Clubs**  
 Janitorial/Grounds Maintenance Service  
**Antelope Valley Christian Center**  
 Janitorial Service  
**Antelope Valley College**  
 Janitorial Service - Palmdale and Fox Field Sites  
**Antelope Valley Occupational Medicine**  
 Janitorial Service  
**BLVD Association**  
 BLVD Cleanup/Maintenance Service  
**Burns & McDonnell**  
 Janitorial/Custodial Service  
**Cambria Animal Rescue**  
 Animal Care Service  
**Catalyst Foundation**  
 Janitorial Service  
**Children's Center**  
 Janitorial Service  
**City of Lancaster - Multiple Sites and Parks**  
 Janitorial Service/Grounds Service/Cleanup/Pressure Wash  
**Crawford Funeral Home (Northridge)**  
 Janitorial Service  
**Criscalair, Incorporated**  
 Janitorial/Grounds Maintenance Service  
**Don Sal's Mexican Restaurant**  
 Janitorial Service  
**Edwards Air Force Base**  
 Grounds Maintenance/Irrigation/Pest Control Service  
**FPI Management - Casablanca/Bana at Tujunga**  
 Janitorial Service/Grounds Maintenance Service  
**Friends of the Children**  
 Janitorial/Custodial Service  
**Halley-Olsen-Murphy Mortuary**  
 Janitorial Service  
**Lamar Advertising**  
 Janitorial Service/Grounds Maintenance Service  
**Lockheed Martin Aeronautics Company (Palmdale & Rosemead)**  
 Multi-purpose/Janitorial Services  
**Lost Angels Children's Project**  
 Janitorial/Custodial Service  
**Love This Horse Rescue**  
 Ranch Hand Service  
**Lutheran Church of the Master**  
 Grounds Maintenance Service  
**Michaels Distribution Center**  
 Various Temp Crews/Grounds Maintenance Service  
**Neotech Products (Valencia)**  
 Neonatal Products Production Service  
**Park Somerset of Lancaster**  
 Grounds Maintenance Service  
**Quartz Hill Little League**  
 Grounds Maintenance Service  
**RD Properties (Courtyard and Santa Clarita Plaza)**  
 Janitorial Service/Window Wash Service  
**Rite Aid Distribution Center**  
 Tote Wash Service; Tm/Mod Service;  
 Grounds Maintenance Service  
**Solar Properties - Multiple Apartment Complexes (AV and SOV)**  
 Janitorial Service/Cleanup/Grounds Service/Gardening  
**Somerset Place - Homeowner's Association**  
 Grounds Maintenance Service  
**Valley Bible Church**  
 Grounds Maintenance Service  
**Valley Oasis**  
 Janitorial/Grounds Maintenance Service  
**Wolf Connection**  
 Janitorial/Custodial Service

## Consumer Achievements Within Each Program/Service Area

PROJECT INDEPENDENCE	WORK READINESS	SUPPORTED EMPLOYMENT
<ul style="list-style-type: none"> <li>31% achieved Individual Service Plan goals</li> <li>37% demonstrated skill acquisition and retention</li> <li>Continued to return to in-person services throughout the year</li> <li>251 community integration outing opportunities</li> </ul>	<ul style="list-style-type: none"> <li>21% trained on jobs new to them</li> <li>16% achieved Individual Habilitation Plan goals</li> <li>3 began internships through the Paid Internship Program</li> <li>3 gained community-based employment status through SEP</li> </ul>	<ul style="list-style-type: none"> <li>4 placed into community-based employment positions</li> <li>2 transitioned into follow-along coaching service</li> <li>5 transitioned into competitive employment status</li> <li>Averaged \$15.72 per hour wages earned</li> </ul>
<b>Total Served: 92</b>	<b>Total Served: 433</b>	<b>Total Served: 53</b>

## Looking Ahead to 2023-24 Organizational Strategic Plan

- Expand paid work and volunteer opportunities in the Antelope and Santa Clarita Valleys, broadening job categories, in keeping with consumer interests and needs;
- Implement the Competitive Integrated Employment Incentives Payment Program upon completion of vendorization process by RC;
- Expand paid internship opportunities within the Antelope Valley and into the Santa Clarita Valley through the Paid Internship Program;
- Expand commercial grounds maintenance contracting opportunities through the secured C-27 Landscape Contractor's License;
- Secure 3 augmentative communication devices for use in Project

- Independence Program to aid and support consumers with communication challenges;
- Develop a minimum of ten community-based individual placement employment positions through the Supported Employment Program;
  - Continue to conduct, expand, and enhance quality, remote services via various technologies, until all consumers have returned to in-person services;
  - Begin process for expansion of supported employment services into the Santa Clarita Valley;
  - Create concrete walkway along front of DH Center to protect consumers and staff from walking in busy driveway; and
  - Ensure minimum of 15 paid hours per week for consumers on crews.



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