

# Desert Haven Enterprises, Inc. 2021-2022 Annual Report

## OUR HISTORY

Desert Haven Enterprises began in 1954 when Jack and Luella Henstra placed an ad in the local newspaper seeking a playmate for their son, Jimmy, diagnosed with intellectual disability. July 15, 1954 preschool classes were begun and, within a few years, vocational training and job placement.

## OUR PHILOSOPHY

Work plays an integral role in people's lives. Work enhances a person's sense of self-worth, self-confidence, and self-respect. Through work, people become productive, contributing members of their community.

## OUR OBJECTIVE

Today, Desert Haven Enterprises, Inc. continues to make the hopes and dreams of those early pioneers a reality by preparing individuals with disabilities to achieve their aspirations for personal and professional independence and success.



*DEVELOPING, ENHANCING, AND PROMOTING THE CAPABILITIES OF  
PERSONS WITH DEVELOPMENTAL DISABILITIES SINCE 1954*

# Annual Progress Report

## Agency Accomplishments for the Fiscal Year



### COMMUNITY-BASED EMPLOYMENT PLACEMENTS 2021 - 2022

**Delta Scientific**  
Palmdale  
Janitor

**JC Penney**  
Lancaster  
Seasonal Cashier

**Desert Haven Enterprises, Inc.**  
Lancaster  
Grounds Maintenance Laborer

**Smart & Final**  
West Palmdale  
Stockler

**Delta Scientific**  
Palmdale  
Facilities Maintenance Helper/Janitor



### Notable Achievements for 2021 - 2022

- Received a perfect CARF accreditation score, with no deficiencies noted, no recommendations made, and a three-year certification through May 2024;
- Remained one of the only programs in the State to re-open and to remain open to in-person services throughout the pandemic, with consumers performing essential services throughout the Antelope and Santa Clarita Valleys;
- Developed a total of 14 new, off-site multi-purpose habilitation crew contracts and 25 new grounds maintenance crew contracts through existing business partnerships and through the establishment of new partnerships with other prominent, local businesses, both in the Antelope Valley and the Santa Clarita Valley;
- Developed fully-integrated, individual, community-based employment positions, through the Supported Employment Program, for five additional consumers within four local Antelope Valley businesses;
- Developed one additional volunteer site where consumers may donate their time to help others in need while building their resume and work skills: Kensington Campus Gardening Project (Lancaster);
- Continued partnership with the Antelope Valley Air Quality Management District in the process of transitioning all gas-powered, commercial grounds equipment to green products, with one-third of all equipment completed by year end, ahead of City and State requirements;
- Designated a certified Green Zone by the American Green Zone Alliance for maintenance of DH properties using electric grounds equipment only; and
- Completed and submitted to North LA County Regional Center the program design for vendorization of the Paid Internship Program (PIP).

## VITAL STATS: Demographics for Persons Served

| Gender                   |       | Ethnicity        |       | Age   |       | Disability                         |       |
|--------------------------|-------|------------------|-------|-------|-------|------------------------------------|-------|
| Male                     | 66.5% | African-American | 37.3% | 13-18 | 0.2%  | Borderline Intellectual Disability | 9.3%  |
| Female                   | 33.5% | Hispanic/Latino  | 31.1% | 19-24 | 14.1% | Mild Intellectual Disability       | 64.2% |
|                          |       | Caucasian        | 29.2% | 25-30 | 28.2% | Moderate Intellectual Disability   | 10.8% |
|                          |       | Asian            | 1.4%  | 31-36 | 25.7% | Severe Intellectual Disability     | 0.6%  |
|                          |       | Other            | 1.0%  | 37-42 | 10.6% | Autism                             | 12.6% |
|                          |       |                  |       | 43-48 | 6.8%  | Cerebral Palsy                     | 1.2%  |
|                          |       |                  |       | 49-54 | 6.2%  | Seizure Disorder                   | 0.6%  |
|                          |       |                  |       | 55-64 | 6.4%  | Other                              | 0.6%  |
|                          |       |                  |       | 65-70 | 1.2%  |                                    |       |
|                          |       |                  |       | 70+   | 0.6%  |                                    |       |
| <b>Total Served: 483</b> |       |                  |       |       |       |                                    |       |

# Financial Information

## Statement of Financial Position and Auditor's Report



### DESERT HAVEN ENTERPRISES, INC. STATEMENT OF FINANCIAL POSITION June 30, 2022

#### ASSETS

|                                 | <u>OPERATING FUND</u>     |
|---------------------------------|---------------------------|
| <b>CURRENT ASSETS</b>           |                           |
| Cash and Cash Equivalents       | \$ 2,117,980              |
| Receivables:                    |                           |
| Grants and Contracts            | 1,791,234                 |
| Prepaid Expenses                | 107,949                   |
|                                 | <hr/>                     |
| Total Current Assets            | 4,017,163                 |
| <b>PROPERTY AND EQUIPMENT</b>   |                           |
| Net of Accumulated Depreciation | 1,451,839                 |
|                                 | <hr/>                     |
| <b>OTHER NON-CURRENT ASSETS</b> |                           |
| Cash - Restricted               | 34,570                    |
|                                 | <hr/>                     |
| Total Assets                    | <hr/> <b>\$ 5,503,572</b> |

#### LIABILITIES AND NET ASSETS

|   |                           |
|---|---------------------------|
| <b>CURRENT LIABILITIES</b>              |                           |
| Accounts Payable                        | \$ 46,770                 |
| Accrued Wages and Payroll Taxes Payable | 284,865                   |
| Compensated Absences                    | 259,188                   |
| Line of Credit Payable                  | 304                       |
| Current Portion of Notes Payable        | 182,077                   |
|   | <hr/>                     |
| Total Current Liabilities               | 773,204                   |
| <b>LONG-TERM DEBT</b>                   |                           |
| Notes Payable - Long Term Portion       | 434,016                   |
|   | <hr/>                     |
| Total Liabilities                       | 1,207,220                 |
| <b>NET ASSETS</b>                       |                           |
| Unrestricted                            | 4,141,636                 |
| Board Designated                        | 120,146                   |
| With Donor Restrictions                 | 34,570                    |
|   | <hr/>                     |
| Total Net Assets                        | 4,296,352                 |
|   | <hr/>                     |
| Total Liabilities and Net Assets        | <hr/> <b>\$ 5,503,572</b> |

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Desert Haven Enterprises, Inc. as of June 30, 2022, and the changes in net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

BROWN ARMSTRONG  
Accountancy Corporation

Bakersfield, California  
December 21, 2022

#### Desert Haven Enterprises Board of Directors 2021 - 2022

##### Officers

Tom Fuller  
*President*

Jeff Clark  
*Vice-President*

Dennis Davenport  
*Treasurer*

##### Directors-at-Large

Laurie Formentera  
Rosemary Mann  
Steve Paulson  
Sandy Price  
Shannon Santamaria  
Harry Taylor

##### Executive Director

Jenni Moran

## Businesses/Customers Served

Agua Dulce Airport  
Grounds Maintenance Service

AMC Properties - Multiple Apartment Complexes (AV and SOV)  
Janitorial Service/Cleanup/Grounds Service/Gardening

AMS Fulfillment Center (Valencia)  
Production/Assembly/Pick and Pack Services

Antelope Valley Boys & Girls Clubs  
Janitorial/Grounds Maintenance Service

Antelope Valley Christian Center  
Janitorial Service

Antelope Valley College  
Janitorial Service - Palmdale and Fox Field Sites

Antelope Valley Occupational Medicine  
Janitorial Service

BLVD Association  
BLVD Cleanup/Maintenance Service

Cambria Animal Rescue  
Animal Care Service

Catalyst Foundation  
Janitorial Service

Children's Center  
Janitorial Service

City of Lancaster - Multiple Sites and Parks  
Janitorial Service/Grounds Service/Cleanout/Pressure Wash

City of Santa Clarita  
Temporary Janitorial/Porter Service

Crawford Funeral Home (Northridge)  
Janitorial Service

Crisclair, Incorporated  
Janitorial/Grounds Maintenance Service

Don Sal's Mexican Restaurant  
Janitorial Service

Edwards Air Force Base  
Grounds Maintenance/Irrigation/Pest Control Service

FPI Management - Casablanca/Bana at Tuljunga  
Janitorial Service/Grounds Maintenance Service

Friends of the Children  
Janitorial/Custodial Service

Halley-Olsen-Murphy Mortuary  
Janitorial Service

Lamar Advertising  
Janitorial Service/Grounds Maintenance Service

Lockheed Martin Aeronautics Company (Palmdale & Rosemead)  
Multi-purpose/Janitorial Services

Love This Horse Rescue  
Ranch Hand Service

Michael's Distribution Center  
Various Temp Crews/Grounds Maintenance Service

Neotech Products (Valencia)  
Neonatal Products Production Service

Paragon Pet Supplies (Santa Clarita)  
Janitorial/Stock/Customer Service

Park Somerset of Lancaster  
Grounds Maintenance Service

Quartz Hill Little League  
Grounds Maintenance Service

RD Properties (Courtyard and Santa Clarita Plaza)  
Janitorial Service/Window Wash Service

Rite Aid Distribution Center  
Tote Wash Service; Trim/Mod Service; Audit Service  
Grounds Maintenance Service

Somerset Place - Homeowner's Association  
Grounds Maintenance Service

Valley Bible Church  
Grounds Maintenance Service

Valley Oasis  
Janitorial/Grounds Maintenance Service

West Point Physical Therapy  
Janitorial Service/Grounds Maintenance Service

## Consumer Achievements Within Each Program/Service Area

| PROJECT INDEPENDENCE  | WORK READINESS   | SUPPORTED EMPLOYMENT   |
|---|--|--|
| <ul style="list-style-type: none"> <li>37% achieved Individual Service Plan goals</li> <li>40% demonstrated skill acquisition and retention</li> <li>Continued to return to in-person services throughout the year</li> <li>210 community integration outing opportunities</li> </ul> | <ul style="list-style-type: none"> <li>17% trained on jobs new to them</li> <li>15% achieved Individual Habilitation Plan goals</li> <li>Open for in-person service throughout the pandemic</li> <li>5 gained community-based employment status through SEP</li> </ul> | <ul style="list-style-type: none"> <li>5 placed into community-based employment positions</li> <li>4 transitioned into follow-along coaching service</li> <li>2 transitioned into competitive employment status</li> <li>Averaged \$15.23 per hour wages earned</li> </ul> |
| <b>Total Served: 91</b>   | <b>Total Served: 367</b>   | <b>Total Served: 44</b>  |

## Looking Ahead to 2022-23 Organizational Strategic Plan

- Expand paid work and volunteer opportunities in the Antelope and Santa Clarita Valleys, broadening job categories, in keeping with consumer interests and needs;
- Implement the Paid Internship Program (PIP) upon completion of vendorization process by RC;
- Complete and submit to NLACRC the program design for the Competitive Integrated Employment Incentives Payment Program;
- Continue to work with the AV Air Quality Management District to complete the transition to all e-powered commercial grounds maintenance equipment;
- Continue to implement plan for return of all consumers to Project Independence DTAC Program, in keeping with COVID protocols;
- Develop a minimum of ten community-based individual placement employment positions through the Supported Employment Program;
- Continue to conduct, expand, and enhance quality, remote services via various technologies, until all consumers have returned to in-person services;
- Begin process for expansion of supported employment services into the Santa Clarita Valley;
- Upgrade cell phones for use by direct care personnel from 3G to 5G capable technology; and
- Complete process for securing a C-27 Landscape Contractor's License to further expand commercial grounds maintenance contracting opportunities for interested consumers.



DESERT HAVEN ENTERPRISES INCORPORATED  
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