

Desert Haven Enterprises, Inc. 2020-2021 Annual Report

OUR HISTORY

Desert Haven Enterprises began in 1954 when Jack and Luella Henstra placed an ad in the local newspaper seeking a playmate for their son, Jimmy, diagnosed with intellectual disability. July 15, 1954 preschool classes were begun and, within a few years, vocational training and job placement.

OUR PHILOSOPHY

Work plays an integral role in people's lives. Work enhances a person's sense of self-worth, self-confidence, and self-respect. Through work, people become productive, contributing members of their community.

OUR OBJECTIVE

Today, Desert Haven Enterprises, Inc. continues to make the hopes and dreams of those early pioneers a reality by preparing individuals with disabilities to achieve their aspirations for personal and professional independence and success.



*DEVELOPING, ENHANCING, AND PROMOTING THE CAPABILITIES OF
PERSONS WITH DEVELOPMENTAL DISABILITIES SINCE 1954*

Annual Progress Report

Agency Accomplishments for the Fiscal Year



Notable Achievements for 2020 - 2021

- Following strict COVID protocols, Desert Haven was one of the only (if not the only) program in the State to re-open to in-person services in the midst of the pandemic. With consumers performing essential services throughout the Antelope and Santa Clarita Valleys, the Work Readiness Employment Skills Training Program was in full-swing by July 2020 and has not missed a beat since;
- Developed a total of 14 new, off-site multi-purpose habilitation crew contracts and 21 new grounds maintenance crew contracts through existing business partnerships and through the establishment of new partnerships with other prominent, local businesses, both in the Antelope Valley and the Santa Clarita Valley;
- Developed fully-integrated, individual, community-based employment positions, through the Supported Employment Program, for eight additional consumers within seven local Antelope Valley businesses;
- Developed two additional volunteer sites where consumers may donate their time to help others in need, including animals, while building their resume and work skills: Barber Family Farm (Lancaster) and Salvation Army - AV Corps (Lancaster);
- Began partnering with the Antelope Valley Air Quality Management District in preparation for transition of all gas-powered, commercial grounds equipment to green products ahead of City and State requirements;
- Received a gift of \$24,347 through Subaru Antelope Valley's "Share the Love" event, to be used to support the operations of the organization; and
- Worked in partnership with The Alliance and hundreds of fellow service providers across the state to stave off a 14% rate reduction proposed by the Governor.

COMMUNITY-BASED EMPLOYMENT PLACEMENTS 2020 - 2021

Macy's Palmdale

Seasonal Recovery Position

City of Lancaster Lancaster

(2) Maintenance Assistants

HoneyBees Learning Academy Lancaster

Janitor

Macy's Palmdale

Customer Service & Cleaning Associate

Desert Haven Enterprises, Inc. Lancaster

Janitor

Pacific Seismic Products Lancaster

General Laborer

Stater Bros Mkts East Lancaster

Courtesy Clerk



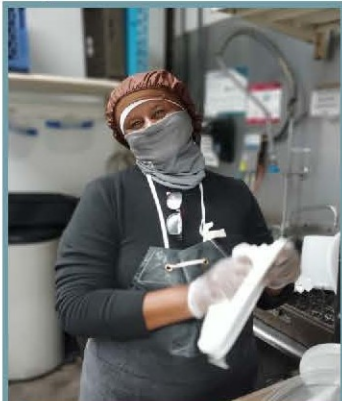
VITAL STATS: Demographics for Persons Served

Gender		Ethnicity		Age		Disability	
Male	66.7%	African-American	36.9%	13-18	0%	Borderline Intellectual Disability	9.4%
Female	33.3%	Caucasian	32.5%	19-24	12.9%	Mild Intellectual Disability	62.9%
		Hispanic/Latino	27.9%	25-30	27.5%	Moderate Intellectual Disability	11.7%
		Asian	2.3%	31-36	26.0%	Severe Intellectual Disability	0.6%
		Other	0.4%	37-42	10.6%	Autism	14.0%
				43-48	6.7%	Seizure Disorder	0.8%
				49-54	5.8%	Cerebral Palsy	0.6%
				55-64	7.5%		
				65-70	1.9%		
				70+	1.0%		
Total Served: 480							



Financial Information

Statement of Financial Position and Auditor's Report



DESERT HAVEN ENTERPRISES, INC. STATEMENT OF FINANCIAL POSITION June 30, 2021

ASSETS

	<u>OPERATING FUND</u>
CURRENT ASSETS	
Cash and Cash Equivalents	\$ 2,679,427
Receivables:	
Grants and Contracts	1,258,120
Prepaid Expenses	69,738
Total Current Assets	<u>4,007,285</u>
PROPERTY AND EQUIPMENT	
Net of Accumulated Depreciation	<u>1,402,403</u>
OTHER NON-CURRENT ASSETS	
Cash - Restricted	<u>34,577</u>
Total Assets	<u>\$ 5,444,265</u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
Accounts Payable	\$ 54,153
Accrued Wages and Payroll Taxes Payable	383,434
Compensated Absences	249,172
Current Portion of Notes Payable	127,346
Total Current Liabilities	<u>844,105</u>
LONG-TERM DEBT	
Notes Payable - Long Term Portion	<u>448,967</u>
Total Liabilities	<u>1,293,072</u>
NET ASSETS	
Unrestricted	3,973,438
Board Designated	143,178
With Donor Restrictions	34,577
Total Net Assets	<u>4,151,193</u>
Total Liabilities and Net Assets	<u>\$ 5,444,265</u>

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Desert Haven Enterprises, Inc. as of June 30, 2021, and the changes in net assets and cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

BROWN ARMSTRONG
Accountancy Corporation

Bakersfield, California
December 17, 2021

Desert Haven
Enterprises
Board of Directors
2020 - 2021

Officers

Laurie Formentera
President

Jeff Clark
Vice-President

Dennis Davenport
Treasurer

Directors-at-Large

Tom Fuller

Rosemary Mann

Steve Paulson

Sandy Price

Shannon Santamaria

Harry Taylor

Executive Director

Jenni Moran

Ability • Independence • Success

PUT US TO WORK FOR YOU TOO!

Businesses/Customers Served

Agua Dulce Airport
 Grounds Maintenance Service
 AMC Properties - Multiple Apartment Complexes (AV and SCV)
 Janitorial Service/Cleanup/Grounds Service
 AMS Fulfillment Center (Valencia)
 Production/Assembly/Pick and Pack Services
 Antelope Valley Boys & Girls Clubs
 Janitorial/Grounds Maintenance Service
 Antelope Valley Christian Center
 Janitorial Service
 Antelope Valley College
 Janitorial Service - Palmdale and Fox Field Sites
 Antelope Valley Occupational Medicine
 Janitorial Service
 BLVD Association
 BLVD Cleanup/Maintenance Service
 Calvary Chapel
 Janitorial Service
 Catalyst Foundation
 Janitorial Service
 Children's Center
 Janitorial Service
 City of Lancaster - Multiple Sites and Parks
 Janitorial Service/Grounds Service/Cleanout/Pressure Wash
 Svc
 Crissair, Incorporated
 Janitorial/Grounds Maintenance Service
 Domestic Violence Council/Valley Oasis - Multiple Sites
 Janitorial/Grounds Maintenance Service
 Edwards Air Force Base
 Grounds Maintenance/Irrigation/Pest Control Service
 FPI Management - Casablanca/Copper Square
 Janitorial Service/Grounds Maintenance Service
 Halley-Olsen-Murphy Mortuary
 Janitorial Service
 Kensington Campus
 Janitorial Service
 Lamar Advertising
 Janitorial Service/Grounds Maintenance Service
 Limon Chiropractic
 Janitorial Service
 Lockheed Martin Aeronautics Company
 Multi-purpose/Janitorial Services
 Love This Horse Rescue
 Ranch Hand Service
 Michaels Distribution Center
 Various Temp Crews/Grounds Maintenance Service
 Neotech Products (Valencia)
 Neonatal Products Production Service
 Paragon Pet Supplies (Santa Clarita)
 Janitorial/Stock/Customer Service
 Park Somerset of Lancaster
 Grounds Maintenance Service
 RD Properties (Courtyard and Santa Clarita Plaza)
 Janitorial Service/Window Wash Service
 Rite Aid Distribution Center
 Tote Wash Service; Trim/Mod Service; Audit Service
 Grounds Maintenance Service
 Scott Bader Properties
 Grounds Maintenance Service
 Somerset Place - Homeowner's Association
 Grounds Maintenance Service
 St. Stephens Lutheran Church
 Grounds Maintenance Service
 Valley Bible Church
 Grounds Maintenance Service
 West Point Physical Therapy
 Janitorial Service/Grounds Maintenance Service

Consumer Achievements Within Each Program/Service Area

PROJECT INDEPENDENCE	WORK READINESS	SUPPORTED EMPLOYMENT
<ul style="list-style-type: none"> 14% achieved Individual Service Plan goals 25% demonstrated skill acquisition and retention Re-opened to in-person services at the end of fiscal year 13 outing opportunities provided upon re-opening 	<ul style="list-style-type: none"> 20% trained on jobs new to them 29% achieved Individual Habilitation Plan goals Open for in-person service throughout the pandemic 8 gained community-based employment status through SEP 	<ul style="list-style-type: none"> 8 placed into community-based employment positions 4 transitioned into follow-along coaching service 6 transitioned into competitive employment status Averaged \$14.25 per hour wages earned
Total Served: 96	Total Served: 361	Total Served: 43

Looking Ahead to 2021-22 Organizational Strategic Plan

- Expand paid work and volunteerism opportunities within the Work Readiness Program, in the Antelope and Santa Clarita Valleys, broadening vocational categories in keeping with consumer interests and needs;
- Complete and submit to NLACRC the program design for the Paid Internship Program and the Competitive Integrated Employment Incentives Payment Program and align to all service/program areas;
- Expand the community-based volunteerism component within the Project Independence Program;
- Continue to work with the AV Air Quality Management District to secure green grounds maintenance equipment to eliminate gas-powered equipment/machinery;

- Develop a minimum of ten community-based individual placement employment positions through the Supported Employment Program;
- Continue to conduct, expand, and enhance quality, remote services via various technologies, until all consumers have returned to in-person services;
- Implement a plan for completion and submission of paperwork via technology from the field;
- Continue to work with The Alliance to push for rate reform through the California State Legislature;
- Create a plan for increased employee compensation and implement as rates and budget permit;
- Successfully secure yet another three-year CARF accreditation.



DESERT HAVEN ENTERPRISES INCORPORATED
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